



## **Sales Manager required- Gambaro Group**

**Gambaro is seeking a highly motivated, results driven and experienced Sales Manager to drive our business to the next level.**

Under the guidance and supervision of the Hotel General Manager and Company Director, this position oversees and directs all the Sales activities in the Gambaro Pty Ltd business including the planning and development of sales strategies that lead to the achievement of the company's financial goals.

Also, our Sales Manager will be responsible for the management of the Sales and Marketing team and reporting on effectiveness of the sales plans. Responsibilities also require direct and routine interaction with Owners.

Our ideal Sales Manager will have:

- Extensive Sales and Marketing experience in similar roles within the Hotel Industry
- Strong comprehension of hotels systems and revenue management principles
- Results driven and exceptional negotiation skills
- Proven corporate sales experience and track record in revenue generation
- Excellent time management and administration skills
- Effective communication skills. Written and verbal
- Exceptional organisational skills
- Immaculate personal presentation
- Excellent people and leadership skills

This is a very rare opportunity to become a Sales Manager for one of Queensland's most iconic businesses.

You will be rewarded with a competitive salary plus super and incentives.

Be part of the opening team of Brisbane's Newest Luxury Boutique Hotel in early 2014.

**Apply Now!**

Note: Only successfully short listed applicants will be contacted.

Please email your resume to [hr@gambaros.com.au](mailto:hr@gambaros.com.au)

